



# **A roadmap to AI adoption: sector trends and next steps**

17 October 2024

# What we'll be talking about today

1. Key trends
2. How they could change the charity sector
3. Managing risk

# AI and emerging tech trends for charities



## Emerging tech context

- Over half (**56%**) have low skills and capacity to engage with emerging tech trends (rising to 65% for charities at early digital stages)
- **31%** want their board to learn about emerging tech and AI tools
- Charities want CEOs to stay informed on emerging tech trends and AI (**39%**) and understand related risks and opportunities (**34%**)

Source <https://charitydigitalskills.co.uk/>

# AI and emerging tech trends for charities



## More charities are using AI tools, but not strategically

- 61% of charities are using AI in their day-to-day work or operations
- This is a significant increase on 35% last year.
- Only 11% are using AI tools across their organisation and 45% of charities are using AI tools informally (e.g. trying out tools)
- 4 out of 10 (42%) of charities are using or looking to use AI in their service delivery.

Source <https://charitydigitalskills.co.uk/>

# AI and emerging tech trends for charities



## The most popular uses of AI tools

- Developing online content (e.g. social media posts, generating images) (**33%**)
- Administrative tasks such as summarising meeting notes (**32%**)
- Drafting documents and reports (**28%**)
- Generating ideas/creativity (e.g. to start a project) (**27%**)
- Research and information gathering (e.g. about a topic, current advice) (**24%**)

Source <https://charitydigitalskills.co.uk/>

# AI and emerging tech trends for charities



## Charities are not prepared for AI developments

- 65% agree or strongly agree that AI developments are relevant
- Only 22% feel prepared to respond to challenges and opportunities

Source <https://charitydigitalskills.co.uk/>

# AI and emerging tech trends for charities



## Barriers to adopting AI

- Lack of skills and expertise is the biggest barrier for 50% of charities (large and small)
- A lack of training to upskill (34%)

## Concerns around AI tools:

- Factual accuracy (31%)
- Data privacy, GDPR and security (31%, 47% of large charities)
- The potential for bias and discrimination (31%)
- Ethical, human rights and environmental concerns (31%)

Source <https://charitydigitalskills.co.uk/>

# AI and emerging tech trends for charities



## Charities' AI plans

- Half (**57%**) are looking for external training, support or guidance in AI this year.
- **40%** are keen to skill up in how to assess AI risks and adopt AI responsibly
- **38%** want to develop AI policies and governance.

Source <https://charitydigitalskills.co.uk/>



# How are charities using AI?

- Combined AI and automation tools
- Used AI to create real time impact reports
- Developed an AI interactive coach, to augment classroom work



# How are charities using AI?

- As well as using AI to analyse the needs of their community and [deliver services in response](#) Parkinson's UK has using AI for fundraising
- Based on past donor behaviour, they were able to better target their lists for direct mail, leading to 23% increase in net revenue, totalling £15k
- It also identified reductions in list size, saving money
- They focused on existing supporter data and GDPR compliance

**PARKINSON'S<sup>UK</sup>**  
**CHANGE ATTITUDES.**  
**FIND A CURE.**  
**JOIN US.**

# How are charities using AI?

- Ardgowan Hospice is exploring using AI platforms such as ChatGPT or CopyAI to compile patient stories and memories that they wish to leave behind for their loved ones
- This will help families of patients learn more about their loved ones' lives, and pass memories down the generations
- May use speech to text function to transcribe stories, and also use AI to 'clone' patients' voices and tell these stories
- With permission, these stories may be used for fundraising purposes



# Risks of AI - key questions

1. Will beneficiaries **rely on AI tools**, rather than charities, for services, information and advice?
2. Will beneficiaries', donors' and volunteers' **expectations change**? Eg expectations around speed of response/personalised recommendations?
3. Have we **scenario planned** for how AI could affect our charities?
4. How might we avoid knee jerk reactions to **automating roles**?
5. Could AI create **new competitors** to charities?
6. Have we given staff the **space and time** to learn about AI?
7. How might we ensure an **inclusive** approach to AI?
8. Can we run **small pilot projects** to test out AI's impact?
9. Do we need to develop **an AI policy**? Have we updated our data policy?
10. Are our **trustees' skilled up** in AI? Do they know enough to provide scrutiny and make informed decisions?

# Resources

- Our [AI checklist for trustees and leaders](#)
- Our [AI resources](#)
- Charity Excellence's [AI resources](#)
- NCSC's [guidance on AI](#)
- [Starts at The Top- our digital leadership podcast](#)

# Thanks for listening. Keep in touch!

**Zoe Amar FCIM**

Director, Zoe Amar Digital

[zoe@zoeamar.com](mailto:zoe@zoeamar.com)

077 644 98168

[@zoeamar](https://www.instagram.com/zoeamar)

[www.zoeamar.com](http://www.zoeamar.com)