

our quality services

IT support

Remote Managed IT Support

Microsoft 365

Business Improvement

Power Platform

Dynamics 365

Business reporting

Security

Cyber Essentials

Data backup

Software Development

WordPress development

WordPress support

WordPress hosting



Acronis



Microsoft Partner



Microsoft shared responsibility model





Infrastructure and Data

Data Center

Network controls

Applications

Virtualisation

Operating System

Security Onus

Data Center operations

Data Center redundancy
Short term data recovery

.....

Regulatory Obligations

Role of Data Processor

Process customer's data as per control instructions

Timey response to breaches

Transparent policies and audit trail

Customer data and information

Endpoint devices

Account

Access management

Data protection

Data backup

Business continuity and recovery

Role of Data Controller

Onus of consent, access, privacy and protection of data.

Data backup, retention and archival

Specific legal requirements

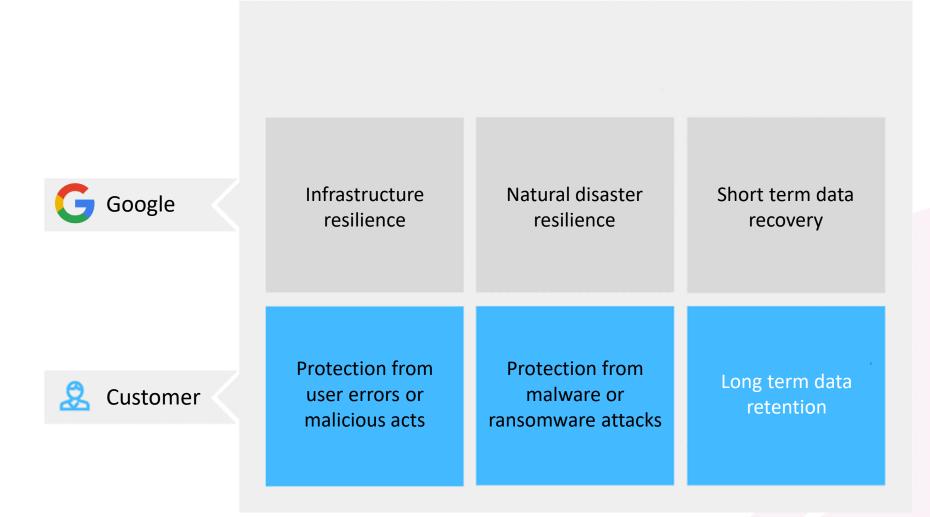


Microsoft 365 deleted items

	Without Acronis	With Acronis
Restore of deleted data	Impossible after 30 days	Unlimited retention
Restore the original folder structure	X	
Restore SharePoint site	Impossible after 93 days	Unlimited retention
Restore Team	Impossible after 60 days	Unlimited retention
Restore a deleted user	Impossible after 60 days	Unlimited retention



Google shared responsibility model





Google deleted items

	Without Acronis	With Acronis
Restore a user's Drive or Gmail data	Impossible after 25 days	Unlimited retention
Restore the original folder structure	X	
Restore emails from Trash or Spam	X	
Restore deleted email drafts	X	
Restore a deleted user	Impossible after 20 days	Unlimited retention



Why do you need file backup

Data stored locally

Laptop

Server

Network Attached Storage

Application data

Critical computer recovery



Disaster Recovery

Flood, Fire and Theft

Hardware failure

Data corruption/loss of access

Critical on premise infrastructure

Rapid recovery to the cloud

Need for isolated testing

Outsourced service and not risk



Layered data protection



Endpoint security

Endpoint management

Anti-ransomware and vulnerability assessment

Email Security & DLP

Backup & data protection

Prevent irrecoverable data loss and downtime

Fight email-borne threats and data leaks

Stop ransomware attacks and find unpatched applications

Proactively avoid downtime and attacks with endpoint monitoring and remote troubleshooting

Full protection against any type of malware, including Microsoft Teams exploit protection



Product Demo

Monitoring and reporting

Protecting Computers and Microsoft 365

Backup Plans

Retention periods

Data Encryption

Data restore files and Microsoft 365





Data Protection

Microsoft 365	Google
User mailbox Email, Calendar, Contacts, Tasks	User Mailbox Email, Calendar, Contacts
Shared mailbox Email, Calendar, Contacts, Tasks	User Drive
Public Folder	Shared Drives
User OneDrive	
365 Group Mail data and Group Site	
SharePoint Site	
Teams Mail data and Team Site	

Two license modes

User based with unlimited storage

Volume based

The tipping point is around **20GB**per user based on the licensed
 users in the platform



Backup service pricing

Microsoft/Google

Size*	Price	Discounted
1-9	£34.98	£17.49
10-24	£34.20	£17.10
25-49	£33.70	£16.85
50-99	£33.20	£16.60
100-149	£32.70	£16.35
150-249	£32.20	£16.10

^{*} based on licensed users in the platform

50% discount

Data Volume

Size	Price	Discounted
50GB	£62.00	£43.40
100GB	£124.00	£86.80
200GB	£244.00	£170.80
500GB	£599.00	£419.30
1TB	£1,170.00	£819.00
2TB	£2,285.00	£1,599.50

Protects data across Microsoft, Google and files. This can be extended for continuous file protection and disaster recovery and also work alongside user mode

30% discount







Questions





Thank you for watching!

Join our next webinar

Elevating your social media content with Adobe Express 30th January 2025, 1pm